

8<sup>TH</sup> ANNUAL  
**Southeast Asia Institutional  
Investment Forum & Institutional  
Excellence Awards**

30 November - 1 December 2016 • Singapore



**Southeast Asia Institutional Investment Forum Agenda**  
**The Ritz Carlton Millenia Hotel, Singapore**

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**Day 1 - Wednesday, November 30th**

*(Times and sessions are subject to change)*

**8.00 Registration & Refreshments**

**9.00 Welcome: AsianInvestor**

Minal Khilani, Senior Conference Producer, **AsianInvestor**

**9.05 Global Macro: Insights for the Year Ahead**

*Presentation*

A leading investment strategist gives key insights and observations of what to expect from global economies in 2017. Which economies will thrive? Which asset classes will outperform? How should I position my portfolio accordingly?

**Presenter:** Jim McDonald, Chief Investment Strategist, **Northern Trust**

**9.30 Time to get Positive about Negative Interest Rates**

*Panel Discussion*

Low and negative interest rates were supposed to be temporary stimulus, but now it looks like they're here to stay. Our panel of long term investors discuss how to adjust your investment strategy -and expectations in this environment of low rates.

- How do I protect my portfolio for when interest rates rise?
- Which markets and asset classes are more appealing?
- Does more flexibility need to be built into portfolios?

**Moderator:**

Peter Ryan-Kane, Head of Portfolio Advisory, Asia Pacific, **Willis Towers Watson**

**Panellists:**

Hirofumi Kasai, Senior Vice President and Head of Investment, **Tokio Marine Asia**

Kok Peng Chan, Head, Economics & Strategy, Group Investment Management, **Great Eastern Life Assurance**

Prakash Kannan, Head Total Portfolio Management, Economics and Investment Strategy Department, **GIC**



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**10.15 5 Ways to Boost Your Portfolio Amidst Low Returns and High Volatility**  
*Presentation*

Achieving returns in today's new market order has become a more complex proposition than ever before.

The lower for longer growth environment requires new thinking for asset allocation. How can investors re-shape their overall portfolios for the new investment reality? Compared with the conservative 60% fixed income and 40% equity portfolio needed to target a 7% return ten years' ago, today's portfolio targeting the same return is much more complex, with higher standard deviation.

In this session, we will share five holistic elements to consider in order reaching investment objectives including overlays, factors and a new way to approach asset allocation.

**Presenter:** Thomas Poullaouec, Managing Director, Head of Strategy & Research, Asia Pacific, **State Street Global Advisors**

**10.40 Networking Coffee Break**

**11.10 Finding Returns in a Low Yield world**  
*Presentation*

In a world in which major central banks have depressed interest rates around the world, investors are being forced into taking additional risk in order to achieve the returns they desire.

- Global Macro strategies can tap into a far greater opportunity set than that available in many offerings
- Researching less well-known countries such as Argentina and the Dominican Republic can help build a portfolio with low volatility and limited sensitivity to traditional systematic risk

**Presenter:** John Baur, VP, Portfolio Manager, Director of Global Portfolio Analysis, Global Income Group, **Eaton Vance Investment Managers**



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**11.35 Managing Complex Portfolios**

*Panel Discussion*

A panel of investment experts discuss and debate portfolio construction best practice for managing global multi asset class portfolios.

- How to get from investment strategy to physical portfolio
- The use of reference portfolios and other benchmarking tools
- Combining and managing contrasting investments under one portfolio

**Moderator:**

Larry Cao, Director of Content, **CFA Institute**

**Panellists:**

Garry Hawker, Director of Strategic Research, Growth Markets, **Mercer**

Jason Yu, Investment Director, Multi-asset team, **Standard Life Investments**

Matthew van der Weide, Vice President, Portfolio and Quantitative Analytics, **FactSet**

Karim Mrani, Chief Investment Officer, a **Single Family Office**

**12.15 Actively Managed Low-Vol Implementation Overcomes Overcrowding Concerns**

*Presentation*

Whereas only ten years ago hardly anyone had heard about low-volatility investing, nowadays many professional investors allocate to low-volatility stocks and many asset managers offer a variety of related products. The names might vary from minimum volatility to managed volatility and minimum variance. They all try to exploit the low-volatility effect in one way or another.

- In response to the popularity of these new products some investors have become concerned that low-volatility is starting to become an overcrowded trade – is it the case?
- The session will also cover potential pitfalls of low-volatility strategies and how to address them

**Presenter:** Jan Sytze Mosselaar, Portfolio Manager – Conservative Equities, **Robeco**

**12.40 Networking lunch**



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**1.40 How to Improve Portfolio Returns by Considering ESG Factors**  
*Presentation*

- How sustainability investing evolved over time and where we stand today
- Different methods of sustainability investing and how they impact portfolio construction
- Academic evidence and real life examples how the consideration of ESG factors impacts portfolio returns
- How to integrate ESG in the fundamental research process for global equity portfolios

**Presenter:** Roger Merz, Head of mtX Portfolio Management, **Vontobel**

**2.05 Asia Fixed Income: Risks, Opportunities and the Chinese Conundrum**  
*Presentation*

- This session will analyze the development of the Asian bond markets and look at the potential way forward in terms of access, structure and defaults
- Analyze China's recent default history in the context of a crucial economic transition and the consequences for bond investors

**Presenter:** Alexandre Bouchardy, Head Fixed Income Asia, **Credit Suisse Asset Management**

**2.30 Combining Long-Term Investing, Responsible Investing & Returns**  
*Panel Discussion*

A group of experienced ESG investors from across the world discuss how they integrated ESG investing into their portfolios and what affect it has had.

- The cost of investing in ESG (resources & returns)
- Exploring the synergies between and ESG and Sharia compliant investing
- Who is taking the lead in Asia?

**Moderator:**  
Richard Morrow, Editor, **AsianInvestor**

**Panellists:**  
Jayne Bok, Head of Sovereign Advisory, Asia, **Willis Towers Watson**  
Mark Konyon, Chief Investment Officer, **AIA Group**  
Roger Merz, Head of mtX Portfolio Management, **Vontobel**

**3.10 Networking Coffee Break**



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**3.40 Overview of the European Structured Finance (CLO/RMBS/ABS) Market**

*Presentation*

- Why are European SF defaults only a fraction of those experienced in the US?
- Illustration of a failing European regulatory approach
- Explaining pricing anomalies
- Outlook for the market and shift in set of opportunities

**Presenter:** Patrick Janssen, Portfolio Manager, ABS, **M&G Investments**

**4.05 Global Emerging Markets Fixed Income – What next?**

*Presentation*

2016 had been a positive year for Emerging Market Debt where the asset class appeared to have turned a corner. The results of the US elections have brought with it increased uncertainty.

In this session, we look at what drives Emerging Market returns, the flows and demand for yield and what to expect in 2017

**Presenter:** André Roux, Global Co-Head of Emerging Market Fixed Income, **Investec Asset Management**

**4.30 Trump, Clinton, the New American Political Landscape and the End of Globalisation**

*Keynote Address*

Former policy director for the 2012 Mitt Romney presidential campaign and senior adviser to the 2016 presidential campaign for Senator Marco Rubio, Lanhee Chen, discusses the aftermath of the US elections and the economic impact of the changing global political environment.

*Keynote Speaker*

Lanhee Chen, *Hoover Institution Fellow, Stanford Public Policy Faculty, CNN Political Commentator & Former Romney Policy Director*

**5.10 End of day one and cocktail reception**

**6.00 Institutional Excellence Awards Gala Dinner**

(by invitation only)



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**Day 2 - Thursday, December 1<sup>st</sup>**

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**8.15 Registration & Refreshments**

**8.55 Welcome: AsianInvestor**

Minal Khilani, Senior Conference Producer, **AsianInvestor**

**9.05 The Future of Fintech for Investors**

*Presentation*

The rise of innovative technology in the financial landscape has given birth to changes in the investment style, portfolio composition and market structures. This session looks at the future of fintech for institutional investors.

**Presenter:** David Lee, Professor, **SIM University**

**9.35 Necessary, not Alternative – are Alternative Investments Now Essential?**

*Panel Discussion*

- Lowering risk and gaining diversification through non-traditional asset classes
- How to find quality investments during high demand

**Moderator:**

Peter Douglas, Principal, **CAIA Association**

**Panellists:**

Bryan Goh, Chief Investment Officer, **Bordier & Cie (Singapore)**

Dave Brochet, Managing Director, Asia Pacific, **CDPQ Singapore**

Nadav Lehavy, Managing Director, Asia, **SandAire**

Son Nguyen, Chief Executive Officer, **Ayaltis AG**

**10.20 Networking Coffee Break**



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**10.50 Indian Century**  
*Interview*

Returns from emerging markets led by amazing growth in China helped investors get out of the post dot com malaise in the early 21<sup>st</sup> century. Does India have the potential to be the next growth driver and if so how can this be accessed by investors?

**Speakers:**

Bernadette Tio, Reporter, **AsianInvestor**

A.K. Sridhar, Director & Chief Investment Officer, **IndiaFirst Life Insurance**

Vaninder Singh, Asia Economist, **RBS**

**11.10 AI 300 – How Asia’s Largest Institutions are Investing**  
*Presentation*

AsianInvestor publishes an annual list of the biggest 300 institutional investors across Asia Pacific: “The AI300”. In this session we share our findings of a survey of the AI300 and explore the most important and interesting investment trends.

**Presenter:** Alastair Hills, Head of Conferences, **AsianInvestor**

**11.20 Global Macroeconomic Outlook: The World in 2017**  
*Panel Discussion*

2016 has been a turbulent year, with oil prices falling, some global property markets plunging, the possibility of Trump taking office in the US and political instability around the EU. In this session, our panel of economic experts will explore the link between geopolitics and the global economy and will look to forecast the economic outlook for the world’s major economies in 2017.

**Moderator:**

Alastair Hills Head of Conferences, **AsianInvestor**

**Panellists:**

David Mann, Managing Director, Chief Economist, Asia, **Standard Chartered Bank**

Marcel Thieliant, Senior Japan Economist, **Capital Economics**

Richard Jerram, Chief Economist, **Bank of Singapore**

Vaninder Singh, Asia Economist, **RBS**

**12.00 Networking lunch**





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### Educational Workshops

Delegates chose from a series of themed workshops. Sessions are restricted to asset owners only, with the exception of the “Asset Manager Workshop”.

1.30

***Investor Workshop***  
**Multi-Asset Investing with Reduced  
Volatility**

A dynamic asset allocation methodology to accommodate economic regime shifts but generate equity-like returns over a full market cycle with reduced volatility

Utilising an optimum blend of traditional and advanced investment strategies, derived from our economic views over the long, medium and short time horizons, provides the framework to deliver attractive risk-adjusted returns

**Leader:** Jason Yu, Investment Director,  
Multi-asset team, **Standard Life  
Investments**

***Asset Manager Workshop***  
**How Asset Managers Can Better Service the  
Industry**

- Do’s and don’ts of working with clients and their consultants
- The future of the asset management industry

**Leaders:**

Jayne Bok, Head of Sovereign Advisory, Asia, **Willis Towers Watson**  
Peter Ryan-Kane, Head of Portfolio Advisory, Asia Pacific, **Willis Towers Watson**

2.30 ***Government Funds & Official Institutions Workshop***

- The impact on culture of transforming investment organisations portfolio construction
- Tools we have used with two big sovereign wealth clients

**Leaders:** Jayne Bok, Head of Sovereign Advisory, Asia, **Willis Towers Watson**  
Peter Ryan-Kane, Head of Portfolio Advisory, Asia Pacific, **Willis Towers Watson**

\*\*Topics for outline purposes only



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**For more information and speaking opportunities, please contact:**

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