



ACHIEVEMENT
AWARDS

FinanceAsia

2016

Achievement Awards 2016

FinanceAsia is pleased to accept submissions for its annual end-of-year Achievement Awards, recognising excellence in finance in Asia. Submissions are due by **Friday, October 28**. Each submission must include a brief pitch in a Word document explaining why your institution deserves to win a given award. Supporting documentation is welcome.

Please email submissions to **awards@financeasia.com**. You may also send hard copies for the attention of FinanceAsia Awards Committee, 10/F, Zung Fu Industrial Building, 1067 King's Road, Quarry Bay, Hong Kong.

The final decision will be made by our editorial team in November and will be announced on financeasia.com at the end of November.

Please contact our editor at awards@financeasia.com to book a time to present your pitches.

We will attend pitch meetings between October 31 and November 11.

We will be awarding financial institutions in the categories outlined below, including House Awards and Deal Awards.

In addition, we may also give awards to the best deal in a particular country. Please submit only one deal award pitch per country. Please do not submit deals for Japan or Australia/New Zealand, which are considered separately.

The period under consideration for these awards is December 1, 2015 to the date we announce the awards.

We use Dealogic data for our decisions. If you choose to use another league table provider please also include Dealogic's league table. We do not give full credit for self-led deals.

See the **FAQ** below for more information.

Regional House Awards

The best in Asia

Best Bank	Recognises the bank with the greatest achievements in commercial and investment banking.
Best Investment Bank	What have you done for your clients lately across products and geographies?
Best Asian Investment Bank	An award for the Asia-headquartered bank that has best served its clients during the year.
Best Commercial Bank	Considers the strength of the franchise across retail and corporate banking.
Best Equity House	Includes IPOs, follow-ons and equity-linked deals. Aftermarket performance and innovation will be taken into account.
Best Bond House	For the best bank in the region's fixed-income primary markets, including international and local-currency offerings.
Best M&A House	For the house with the most innovative and market-defining transactions (completed and announced).
Best Project Finance House	The bank that has best facilitated project and infrastructure financing.
Best Asian Private Bank	Based on a case study around our fictional client. For details, please contact silvia.barbiero@haymarket.asia
Best Global Private Bank in Asia	Based on a case study around our fictional client. For details, please contact silvia.barbiero@haymarket.asia
Best Islamic Finance House	Which bank is spearheading development of this fast-growing asset class?
Best Law Firm	The law firm that best safeguarded clients in Asia during a year of increased regulation. Tell us about your deals with a minimum transaction value of \$200 million.
Borrower of the Year	We welcome nominations.

Regional Deal Awards

The best deals in Asia are awarded to companies or financial sponsors originating the transaction, with the support of lead bookrunners or advisors. Nominations welcome, but please list all bookrunners or advisors that worked on the deal in addition to your own bank.

Deal of the Year

Most Innovative Deal

Best Equity Deal

Best IPO

Best Secondary Offering

Best Equity-Linked Deal

Best M&A Deal

(completed transactions only)

Best Investment Grade Bond

Best High Yield Bond

Best Local Currency Bond

Best Sovereign Bond

Best Private Financing

Best Green Bond

Best Project Financing

Best Leveraged Financing

Best Loan

Best FIG Deal

Best Private Equity Deal

(exit or entry)

Country Deal Awards

Many transactions deserving recognition may be overshadowed by higher profile deals. We therefore may recognise the best deal from each country in the region, be it equity, debt or M&A, provided it is significant. Please submit only one deal award submission per country.

We typically consider deals in China, Hong Kong, Indonesia, Korea, Malaysia, the Philippines, Singapore, Thailand, Taiwan and Vietnam. But we welcome pitches for deals from other countries in Asia.

Awards FAQ

Is it okay for submissions to contain graphics, tables, charts etc?

Yes.

For the Country Deal Awards, do H-share deals count as China or Hong Kong?

This depends to some extent on the deal. We recommend submitting H-share deals as China/HK.

How can we participate in the private bank awards?

Please send an email to silvia.barbiero@haymarket.asia to request details about the fictional client and pitch requirements.

For individual deal awards, are one- or two-page case studies acceptable?

Yes.

For the Best Secondary Offering award, can it be any follow-on offerings (including primary capital raising) or does it have to be a block/secondary sell-down?

Any follow-on is acceptable.

Are deals eligible if they haven't closed by the submission deadline but are scheduled to close by year end?

Yes.

Are PE deals eligible for Country Deal Awards?

Yes.

Can we enter one deal in different categories with a single pitch document?

Yes.

For the Regional House Awards, is it right that you do NOT include Australia/New Zealand and Japan?

Yes, these markets are covered by separate awards.

Do you consider announced deals for the M&A House Award?

Yes, for the house award we consider the body of work that banks have been involved on during the calendar year.

Do we need to send a separate submission for the Deal of the Year category?

No, we will decide this award from the entire universe of deal submissions.

Will deals closed after we submit be considered for the house awards?

Yes. We welcome early submissions but we also recognise that some banks may want to update us with news about a flagship deal they closed during the award period.

When do you schedule face-to-face meetings?

We will conduct meetings from Monday, October 31 until Friday, November 11. We will contact banks directly to arrange times after receiving their pitches.