

FinanceAsia
FINDING THE NEXT OPPORTUNITY

ACHIEVEMENT
AWARDS
FinanceAsia
2020

RECOGNISING EXCELLENCE SINCE 1996



ACHIEVEMENT AWARDS 2020

FinanceAsia's annual end-of-year Achievement Awards recognise excellence in bringing issuers and investors together to develop Asia's financial markets.

We are pleased to announce that the judging period is now open and we welcome nominations for our:

DEAL AWARDS

REGIONAL DEAL AWARDS

HOUSE AWARDS

The awards are particularly interesting this year given the disruption caused by the global pandemic, which has forced market participants to become nimbler and more innovative in deal execution.

KEY DATES:

- Nominations deadline: **Friday, 16th October**
- Pitch calls: **Monday, 26th October to Wednesday 11th November**
- Winners announced: **Monday 23rd November**

[Click here to start your nomination](#)



Please note:

- You must submit your nomination via the **Nominations Platform**
- Provide the contact details of the person we can contact in the pitch, if needed
- The awards cover the period from 1st December 2019 to the date we announce the award winners (in late-November 2020)
- The final decision will be made by the *FinanceAsia* editorial team and announced on financeasia.com on **Monday 23rd November**
- Our editorial team may want to speak with the relevant executive(s) at shortlisted organisations for a more in-depth pitch briefing
- These pitch calls will be held in late-October and early-November
- If you prefer to exclude certain information from subsequent write-ups (should the submission win an award), please clearly mark this in the pitch document as “Confidential”
- Data for winning deals’ advisors and service providers will be sourced from Bloomberg or Dealogic

* See the **FAQ section** for more information

[Click here to start your nomination](#)



DEAL AWARDS

The individual deals in this category are awarded to the originating companies and financial sponsors, plus the deal's syndicate and advisors. In your submission, please list all bookrunners, advisors, law firms and PR agencies that worked on the deal.

- EQUITY DEAL OF THE YEAR
- IPO OF THE YEAR
- M&A DEAL OF THE YEAR
- BOND DEAL OF THE YEAR
- ISLAMIC FINANCE DEAL OF THE YEAR
- PROJECT FINANCE DEAL OF THE YEAR
- VENTURE CAPITAL / PRIVATE EQUITY DEAL OF THE YEAR *(NEW)*
- BEST CAPITAL RAISE DURING COVID-19 *(NEW)*
- MEGATREND DEAL OF THE YEAR - ESG *(NEW)*
- MEGATREND DEAL OF THE YEAR - HEALTHCARE *(NEW)*
- MEGATREND DEAL OF THE YEAR - PROPERTY *(NEW)*
- MEGATREND DEAL OF THE YEAR - TECHNOLOGY *(NEW)*

Please note:

- The judging criteria for all deals should be self-explanatory based on the award name
- The award for "Best Capital Raise During Covid-19" recognises the deal whose issuer and sponsors acted quickly, nimbly and decisively amid the pandemic's challenges
- We will also award a "Deal of the Year" from the universe of deal submissions, plus our editorially led research and pitch calls.

[Click here to start your nomination](#)



REGIONAL DEAL AWARDS

Our individual deal award winners will become automatic winners in this category too. But we recognise that many transactions deserving recognition are often overshadowed by a handful of very high-profile deals. This category commends benchmark deals from across the region whether they be equity, debt, M&A, project or Islamic finance transactions.

Further, to acknowledge the contribution of domestic capital markets as a global funding source, we will give special consideration to deals by foreign issuers for one of the awards in each regional award category where applicable.

Please submit no more than three deals per region.

We will consider transactions across the following five regions in 2020

BEST OF CHINA / HONG KONG (NEW)

Two awards to be given

BEST OF THE FRONTIER MARKETS (NEW)

(to cover Bangladesh, Cambodia, Kazakhstan, Laos, Mongolia, Myanmar, Sri Lanka, Vietnam)

Two awards to be given

BEST OF NORTH EAST ASIA (NEW)

(to cover Japan, South Korea, Taiwan)

Three awards to be given

BEST OF SOUTH ASIA (NEW)

(to cover India, Pakistan)

Two awards to be given

BEST OF SOUTH EAST ASIA (NEW)

(to cover Indonesia, Malaysia, the Philippines, Singapore, Thailand)

Three awards to be given

[Click here to start your nomination](#)



HOUSE AWARDS

These awards reflect the overall impact made by houses in specific areas of the financial markets during the period under consideration for this year’s awards.

INVESTMENT BANK OF THE YEAR

This reflects what the individual bank has achieved for clients in terms of innovation and significance across products and geographies within Asia

EQUITY HOUSE OF THE YEAR

This includes IPOs, follow-ons and equity-linked deals. After-market performance and innovation will also be taken into account

DEBT HOUSE OF THE YEAR

This focuses on the region’s fixed-income primary markets, including international and local currency offerings

M&A HOUSE OF THE YEAR

For the house with the most innovative and market-defining transactions (deals will only be considered for the award if they are both announced and completed)

SYNDICATED LOAN HOUSE OF THE YEAR

This considers significance and innovations in the market

SUSTAINABLE FINANCE HOUSE OF THE YEAR (NEW)

For the house that has shown its commitment to sustainable finance while executing benchmark and market-defining deals during the year

ISLAMIC FINANCE HOUSE OF THE YEAR

This recognises achievements in both commercial and investment banking. Structural innovation and working in new non-traditional markets are important factors in the judging process

PROJECT FINANCE HOUSE OF THE YEAR

This should include information on innovative ways that projects have been structured and the complexity of the arrangements. Depth and breadth of coverage is also important

[Click here to start your nomination](#)



HOUSE AWARDS

CREDIT RATINGS AGENCY OF THE YEAR

This is for any regional player that can demonstrably prove its coverage is as diverse as it is inclusive. The judges will look for evidence of innovation, operating across a wide array of asset classes and, crucially, following robust and ethical criteria

LAW FIRM OF THE YEAR

This is focused on firms that can show excellence in serving clients within Asia's financial markets, notably in the region's cross-border deals

* For the following awards – we recognise the quality of different types of issuers and their contribution to the region and its financial markets.

- **BORROWER OF THE YEAR – SOVEREIGN**
Specifically in Asia's debt markets
- **BEST CAPITAL RAISER OF THE YEAR – CORPORATE**
Across Asia's financial markets
- **BORROWER OF THE YEAR - FINANCIAL INSTITUTION**
Specifically in Asia's debt markets
- **BEST CAPITAL RAISER OF THE YEAR - ESG**
Across Asia's financial markets

[Click here to start your nomination](#)



FAQ

FOR ALL AWARDS

What type of information is best for us to submit?

In general, the more information you provide – and the more relevant it is – the stronger your nomination is likely to be.

Will there be an Awards Gala Dinner?

Given the current global uncertainty around physical events, *FinanceAsia* will not be hosting an Achievement Awards Gala Dinner in 2021. Instead, winners will be offered promotional solutions that showcase their award across print, digital and social channels. All the award winners will be contacted by *FinanceAsia's* commercial team to create a tailor-made advertising campaign to fit their requirements.

FOR INDIVIDUAL DEAL AWARDS

Are one- or two-page case studies acceptable?

Yes.

Can we also submit graphics, tables, charts, etc?

Yes.

Are deals eligible if they haven't closed by the submission deadline but are scheduled to close by year-end 2020?

Yes.

Can we enter an individual deal in different categories within a single pitch document?

Yes.

Do we need to send a separate submission for the Deal of the Year category?

No, we will decide this award from the entire universe of deal submissions.

[Click here to start your nomination](#)

FOR REGIONAL DEAL AWARDS

Which type of deals are eligible?

- Equity (all types)
- Debt (all types including syndicated loans)
- M&A
- Islamic Finance
- Project Finance
- Venture Capital / Private Equity

Is Japan included?

Yes. Domestic and cross-border Japanese (by both foreign and domestic issuers) are included in our regional deal awards. These deals will also be eligible for our overall deal of the year decided by *FinanceAsia's* editorial team. However, they will not be eligible for our individual deal awards, nor for the house awards. The only Japanese deals eligible for all categories are Yen-dominated transactions by non-Japan Asian issuers.

FOR HOUSE AWARDS

Will deals that close after we submit be considered?

Yes. We welcome early submissions, but we also recognise that some banks may want to update us with news about a flagship deal closed during the awards period.

What about Australia and New Zealand?

These markets are covered by a separate awards programme. Email us at financeasia.awards@haymarket.asia for more details.

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For enquiries, please contact us at: financeasia.awards@haymarket.asia